

Serving the Episcopal Church

#### 2023 AAM Compensation Survey Report

September 2023 Prepared by Erica Dollhopf, Ph.D.

#### **Study Overview**

Developed as a successor to the AAM Salary Guidelines, which were last updated in 2020, the AAM Board contracted Dr. Erica Dollhopf, who completed our 2020 Vision Survey, to conduct the AAM Compensation Survey which resulted in the 2023 AAM Compensation Survey Report below. Please note that AAM will never be involved in salary discussions between members and hiring institutions and, as simply factual data, the survey results will not bind or restrict any member or employer in reaching an agreement.

Notes on the Study

- Members of AAM were sent the salary survey link via email in January 2023
- Responses were collected through the end of February 2023
- Participation was anonymous and completely voluntary
- A total of 314 usable responses were received
  - 32.0% of current AAM membership
  - Respondents asked to only report on their primary employment if employed in multiple settings
- 258 responses were used in analysis
  - Regular or Retired AAM members currently working primarily as a musician in a U.S. Episcopal Church
  - Limited to make answers as directly comparable as possible
- To protect the privacy of respondents, only median values are reported and only for categories including 5 or more respondents
  - Categories with fewer than 5 respondents are listed as NR (not reported)
  - 25th and 75th percentiles reported for categories with 15 or more respondents (median represents the 50th percentile)
  - Salary medians and percentiles reported by time category of work (quarter, half, three quarters, and full time) and are rounded to the nearest hundred dollars
  - Note: Some percentages do not add to 100% due to rounding

Notes on Comparing Salaries by City

- Members of AAM may wish to compare job offers in different cities through a cost-of-living adjustment tool
- While the data in this study is not directly comparable through a cost-of-living tool since there is insufficient data
  to compare salary results by city, the medians and interquartile ranges provided can give a sense of where an offer
  may fall given specific job characteristics
- Cost-of-living adjustment tools are freely and widely available online; two examples are as follows:
  - o <a href="https://www.forbes.com/advisor/mortgages/real-estate/cost-of-living-calculator/">https://www.forbes.com/advisor/mortgages/real-estate/cost-of-living-calculator/</a>
  - o https://www.nerdwallet.com/cost-of-living-calculator

# Pay and Benefits Summary

### Pay Overview

Category	Respondents
Salary (all categories of work and time levels worked)	25 <sup>th</sup> percentile = \$32,000
	Median = \$60,000
	75 <sup>th</sup> percentile = \$80,700
Special Services	
Annual Special Services Compensation	25 <sup>th</sup> percentile = \$900
	Median = $$1,500$
	75 <sup>th</sup> percentile = \$2,500
Payment Type for Special Services	•
W-2	38.0%
1099	51.2%
Employer Agreement in Writing	
Yes	76.1%
No	19.2%
Unsure	4.7%

## Benefits Overview

Category	Respondents
Benefits Received (could choose all that apply)	•
Medical	51.9%
Dental	45.3%
Retirement	64.0%
Housing	1.9%
Housing allowance	0.0%
Continuing Education Time	64.7%
Continuing Education Money	62.4%
Money to Attend AAM Conferences	35.7%
Money to Attend non-AAM Conferences	27.9%
Periodic Sabbaticals	31.0%
Vacation Time	84.5%
Weeks	$25^{th}$ percentile = 4
	Median = 4
	$75^{th}$ percentile = 4
Sundays	25 <sup>th</sup> percentile = 4
,	Median = 4
	$75^{th}$ percentile = $5$



## Salary by Respondent Demographics

#### Gender

Responses by Gender

Category	Respondents
Gender Identity	
Female	18.7%
Male	79.8%
Non-binary or gender non-conforming	0.4%
Other	0.0%
Prefer not to answer	1.2%
Cisgender	96.3%
Transgender	0.8%
Prefer not to answer	2.9%

Salary by Gender

Gender	25th Percentile	Median	75th Percentile	Respondents
Female				
Full Time	\$64,000	\$70,000	\$80,000	17
Three Quarters Time	NR	NR	NR	3
Half Time	NR	\$45,000	NR	7
One Quarter Time	NR	\$15,600	NR	11
Male				
Full Time	\$70,000	\$81,800	\$93,000	100
Three Quarters Time	\$42,000	\$59,500	\$65,500	18
Half Time	\$29,000	\$35,700	\$42,500	36
One Quarter Time	\$15,000	\$22,000	\$27,500	33

Note: Only enough responses to analyze by female and male

#### Race and Ethnicity

Responses by Race and Ethnicity

Category	Respondents
Racial Background (could select more than one category)	
White or Caucasian	93.8%
Black or African American	2.7%
Asian or Asian American	2.3%
American Indian or Alaska Native	1.2%
Native Hawaiian or other Pacific Islander	0.0%
Other	1.2%
Prefer not to answer	1.2%
Ethnicity	
Hispanic or Latino	1.2%

Note: Not enough responses to analyze salary by race and ethnicity

**Age**Responses by Age Category

Category	Respondents
Age	25th percentile = 41.0 Median = 57.5 75th percentile = 66.0
Under 40 40-59 60+	19.0% 33.7% 47.3%

#### Salary by Age Category

Age Category	25th Percentile	Median	75th Percentile	Respondents
Under 40				_
Full Time	\$65,000	\$72,000	\$84,000	29
Three Quarters Time	NR	NR	NR	3
Half Time	NR	\$32,400	NR	6
One Quarter Time	NR	\$24,000	NR	7
40-59				
Full Time	\$75,000	\$83,000	\$95,000	49
Three Quarters Time	NR	\$60,000	NR	11
Half Time	NR	\$42,000	NR	9
One Quarter Time	NR	\$23,750	NR	12
60+				
Full Time	\$60,000	\$78,000	\$89,000	42
Three Quarters Time	NR	\$42,000	NR	7
Half Time	\$28,000	\$34,000	\$43,000	30
One Quarter Time	\$11,000	\$16,000	\$21,000	25

#### Education

Responses by Education

Category	Respondents
Highest Level of Education	
Bachelor's degree	9.8%
Master's degree	58.6%
Doctoral degree	31.6%
Completed Leadership Program for Musicians Courses (LPM)	5.0%
Years of Private Study	25th percentile = 4.5 Median = 10.5 75th percentile = 18.0

Salary by Highest Level of Education

Highest Level of Education	25th Percentile	Median	75th Percentile	Respondents
Bachelor's Degree				_
Full Time	NR	\$69,000	NR	9
Three Quarters Time	NR	NR	NR	2
Half Time	NR	NR	NR	3
One Quarter Time	NR	\$23,500	NR	6
Master's Degree				
Full Time	\$67,000	\$80,000	\$92,000	67
Three Quarters Time	\$42,000	\$52,000	\$60,000	14
Half Time	\$28,000	\$37,000	\$45,000	24
One Quarter Time	\$12,700	\$20,000	\$24,500	20
Doctoral Degree				
Full Time	\$70,500	\$80,000	\$90,000	42
Three Quarters Time	NR	NR	NR	4
Half Time	\$32,400	\$40,000	\$44,500	16
One Quarter Time	NR	\$16,000	NR	12



# Salary by Job Characteristics

#### Position Time

Responses by Position Time

Category	Respondents	
Average weekly hours worked as of January 1, 2023	25 <sup>th</sup> Percentile = 20 Median = 37 75th Percentile = 40	
Position Classification		
Full Time	51.9%	
Three Quarters Time	9.0%	
Half Time	19.7%	
One Quarter Time or Less	19.3%	

#### Salary by Position Time

Position Time	25th Percentile	Median	75th Percentile	Respondents
Full Time	\$68,500	\$80,000	\$89,875	120
Three Quarters Time	\$42,000	\$55,000	\$65,000	21
Half Time	\$30,000	\$36,500	\$44,000	45
One Quarter Time	\$14,470	\$20,500	\$25,500	44

### Position Type

Responses by Position Type

Category	Respondents
Position Type (could select more than one category)	
Director of Music	88.0%
Assistant Director of Music	4.7%
Organist	53.9%
Pianist	7.8%
Accompanist	5.8%
Adult Choral Conductor	31.8%
Children's/Youth Choral Conductor	16.3%

Salary by Position Type

Position Type	25th Percentile	Median	75th Percentile	Respondents
Director of Music				
Full Time	\$70,000	\$80,000	\$90,000	113
Three Quarters Time	\$41,000	\$54,500	\$65,300	20
Half Time	\$28,000	\$36,950	\$45,000	42
One Quarter Time	\$15,300	\$21,000	\$26,800	32
Assistant Director of Music				
Full Time	NR	\$66,000	NR	8
Three Quarters Time	NR	NR	NR	1
Half Time	NR	NR	NR	2
One Quarter Time	NR	NR	NR	0
Organist				
Full Time	\$67,000	\$77,000	\$90,000	70
Three Quarters Time	NR	\$42,000	NR	9
Half Time	\$28,000	\$33,000	\$40,000	23
One Quarter Time	\$14,500	\$21,920	\$27,500	24
Pianist				
Full Time	NR	\$84,000	NR	11
Three Quarters Time	NR	NR	NR	1
Half Time	NR	NR	NR	4
One Quarter Time	NR	NR	NR	1
Accompanist				
Full Time	NR	\$83,000	NR	11
Three Quarters Time	NR	NR	NR	0
Half Time	NR	NR	NR	0
One Quarter Time	NR	NR	NR	1
Adult Choir Conductor				
Full Time	\$69,500	\$80,300	\$90,700	40
Three Quarters Time	NR	\$42,200	NR	8
Half Time	\$21,300	\$31,400	\$38,900	16
One Quarter Time	NR	\$24,000	NR	12
Children's/Youth Choir Conductor				
Full Time	\$65,000	\$77,950	\$90,700	28
Three Quarters Time	NR	\$41,000	NR	6
Half Time	NR	" NR	NR	2
One Quarter Time	NR	NR	NR	2

Note: Salary median includes all respondents who reported this position type was included in their job; respondents' positions may include multiple categories listed above

## **Church Budget Category**

Responses by Church Budget Category

Category	Respondents
Church Budget	
Under \$200,000	8.2%
\$200,000-\$499,999	22.8%
\$500,000-\$749,999	16.1%
\$750,000-\$999,999	11.8%
\$1 million or higher	41.2%
"	, .

Salary by Church Budget Category

Church Budget Level	25th Percentile	Median	75th Percentile	Respondents
Under \$200,000				-
Full Time	NR	NR	NR	2
Three Quarters Time	NR	NR	NR	1
Half Time	NR	NR	NR	3
One Quarter Time	NR	\$15,700	NR	12
\$200,000-\$499,999				
Full Time	NR	\$55,000	NR	6
Three Quarters Time	NR	NR	NR	4
Half Time	\$25,000	\$31,000	\$35,700	20
One Quarter Time	\$15,400	\$20,000	\$24,000	21
\$500,000-\$749,999				
Full Time	NR	\$75,000	NR	13
Three Quarters Time	NR	\$51,000	NR	6
Half Time	NR	\$41,000	NR	14
One Quarter Time	NR	\$22,920	NR	6
\$750,000-\$999,999				
Full Time	\$60,000	\$69,000	<b>\$74,4</b> 00	20
Three Quarters Time	NR	NR	NR	3
Half Time	NR	NR	NR	2
One Quarter Time	NR	NR	NR	1
\$1 million or higher				
Full Time	\$75,000	\$85,000	\$95,000	79
Three Quarters Time	NR	\$65,000	NR	7
Half Time	NR	\$45,000	NR	5
One Quarter Time	NR	NR	NR	4

### Average Sunday In-Person Attendance

Responses by Average Sunday In-Person Attendance

Category	Respondents
Average Sunday Attendance	
Under 99	22.6%
100-199	38.9%
200-299	17.9%
300+	20.6%

Salary by Average Sunday In-Person Attendance

Average Sunday Attendance	25th Percentile	Median	75th Percentile	Respondents
Under 99				-
Full Time	NR	NR	NR	3
Three Quarters Time	NR	\$50,700	NR	6
Half Time	\$25,000	\$32,800	\$49,600	15
One Quarter Time	\$12,000	\$17,000	\$24,000	25
100-199				
Full Time	\$66,000	\$75,500	\$82,000	40
Three Quarters Time	NR	\$60,000	NR	11
Half Time	\$30,000	\$33,000	\$40,000	25
One Quarter Time	\$20,000	\$22,000	\$33,000	15
200-299				
Full Time	\$70,000	\$79,200	\$90,000	34
Three Quarters Time	NR	NR	NR	3
Half Time	NR	\$42,000	NR	5
One Quarter Time	NR	NR	NR	2
300+				
Full Time	\$73,000	\$85,000	\$95,000	43
Three Quarters Time	NR	NR	NR	1
Half Time	NR	NR	NR	0
One Quarter Time	NR	NR	NR	2

## Location Type

Responses by Location Type

Category	Respondents
Location Type	
Rural Area or Small Town	
(population under 10,000)	9.2%
Small City or Large Town	
(population 10,000-50,000)	19.3%
Large City, Downtown	
(population over 50,000)	36.1%
Large City, Suburb	
(population over 50,000)	35.3%
,	

Salary by Location Type

Location Type	25th Percentile	Median	75th Percentile	Respondents
Rural Area or Small Town				_
(population under 10,000)				
Full Time	NR	NR	NR	4
Three Quarters Time	NR	NR	NR	4
Half Time	NR	\$38,750	NR	7
One Quarter Time	NR	\$20,000	NR	6
Small City or Large Town				
(population 10,000-50,000)				
Full Time	NR	\$69,000	NR	13
Three Quarters Time	NR	NR	NR	3
Half Time	NR	\$29,000	NR	12
One Quarter Time	NR	\$16,500	NR	14
Downtown, Large City				
(population over 50,000)				
Full Time	\$68,000	\$80,000	\$93,000	57
Three Quarters Time	NR	\$55,000	NR	7
Half Time	NR	\$38,700	NR	12
One Quarter Time	NR	\$23,000	NR	9
Suburb, Large City				
(population over 50,000)				
Full Time	\$70,000	\$80,000	\$90,000	46
Three Quarters Time	NR	\$50,000	NR	7
Half Time	NR	\$35,711	NR	14
One Quarter Time	\$12,500	\$21,000	\$29,600	15

## Region

Responses by Region

Respondents
11.9%
6.4%
23.0%
25.1%
11.5%
3.4%
8.9%
9.8%
0.0%

Salary by Region

Episcopal Church Province	25th Percentile	Median	75th Percentile	Respondents
Province I Full Time Three Quarters Time Half Time One Quarter Time	NR	\$75,000	NR	9
	NR	\$55,000	NR	7
	NR	\$43,000	NR	5
	NR	NR	NR	4
Province II Full Time Three Quarters Time Half Time One Quarter Time	NR	NR	NR	4
	NR	NR	NR	2
	NR	\$25,000	NR	5
	NR	NR	NR	3
Province III Full Time Three Quarters Time Half Time One Quarter Time	\$71,900	\$80,000	\$90,000	24
	NR	NR	NR	4
	NR	\$37,150	NR	14
	NR	\$24,000	NR	11
Province IV Full Time Three Quarters Time Half Time One Quarter Time	\$67,000	\$76,500	\$85,000	38
	NR	NR	NR	2
	NR	\$34,922	NR	9
	NR	\$18,500	NR	10
Province V Full Time Three Quarters Time Half Time One Quarter Time	\$65,000	\$78,000	\$95,000	17
	NR	NR	NR	0
	NR	\$30,000	NR	5
	NR	NR	NR	4
Province VI Full Time Three Quarters Time Half Time One Quarter Time	NR	NR	NR	2
	NR	NR	NR	2
	NR	NR	NR	3
	NR	NR	NR	1
Province VII Full Time Three Quarters Time Half Time One Quarter Time	\$64,500	\$82,500	\$93,300	16
	NR	NR	NR	0
	NR	NR	NR	1
	NR	NR	NR	4
Province VIII Full Time Three Quarters Time Half Time One Quarter Time	NR	\$78,520	NR	10
	NR	NR	NR	4
	NR	NR	NR	3
	NR	\$19,500	NR	6

Note: Not enough responses to analyze Province IX